

HUBZone Sole Source Overview

Accelerating Mission Delivery through HUBZone Sole Source Awards

What is a HUBZone Sole Source Contract?

HUBZone sole-source contracts allow Federal agencies to award contracts directly to a HUBZone-certified small business without competition. They have preference over small business set-aside contracts. The contract value threshold for services is \$4.5 million. Details are found in [FAR 19.1306](#).

Why Use a HUBZone Sole Source Contract?

- ✓ It's fast – awards can usually be made in less than 60 days.
- ✓ It's flexible – there's no ongoing commitment to future HUBZone awards.
- ✓ It's worthwhile – your work directly supports underserved communities.

HUBZone Sole Source Process at a Glance

- 1. Determine Eligibility**
The contracting officer confirms that no exclusions apply and that a HUBZone small business may be considered for a sole source award.
- 2. Market Research**
The contracting officer concludes that there is no reasonable expectation of receiving offers from two or more HUBZone firms.
- 3. Requirement Status**
The contract is not currently being performed under the 8(a) program and has not been accepted into the 8(a) program.
- 4. Responsibility and Pricing**
 - ✓ HUBZone contractor must be deemed responsible.
 - ✓ Pricing must be fair and reasonable.
- 5. Award Decision**
The contracting officer awards the contract directly to the HUBZone firm.
- 6. SBA Oversight**
The SBA retains the right to appeal a decision not to pursue a HUBZone sole-source award.

Ready to Partner?

[Intrepid Partners, LLC](#), and its wholly owned subsidiary, Global Systems Engineering, LLC, focus on enhancing U.S. and global resilience. GSE is an SBA-certified HUBZone small business. Contact us to explore how we can support your next requirement through a streamlined and impactful HUBZone sole-source award.

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